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CONTACT AGENCY:

Judy Smith
JPR Communications
818-386-0403
judys@jprcom.com

PRESS RELEASE

CONTACT STORWIZE:

Orli Amir
Vice President of Business Marketing
orlia@Storwize.com

Polycom Selects Storwize as Part of Long-Term IT Strategy

World leader in unified collaborative communications solutions chooses real-time data compression solutions to control consistently growing data needs, without having to further invest in infrastructure

SAN JOSE, Calif., August 26, 2008 – Storwize Inc., the market-leading provider of real-time data compression solutions for primary storage, today announced that Polycom Inc., the world's leading provider of unified collaborative communications solutions, has selected its award winning STN-6000 solutions as part of a long-term cost-reduction IT strategy.

With the deployment of the Storwize solutions Polycom has seen the benefit of reducing its data footprint by 60 percent in a research and development environment. In addition, Polycom reported a reduction of bandwidth between its main and disaster recovery sites.

“The Storwize deployment was fast and completely transparent to our users. Storwize solutions have been integrated into our longer-term strategy of making our storage infrastructure more efficient and as green as possible and as such we have also included Storwize as part of our virtualization strategy” said Amit Bar-On, IT Manager at Polycom.

“Our family of real-time data compression appliances extends the lifecycle of the most data-intensive data centers by allowing them to store and move more mission-critical information without having to extend their infrastructure investment and with no performance degradation,” said Gal Naor, Storwize CEO. “Our STN-6000p reduces the data footprint by an average of 65% across multiple applications and over 90% on critical business applications so that established enterprises, such as Polycom, can benefit from savings starting at the point of origin and extending throughout their entire storage infrastructure.”

Storwize provides the only real-time data compression appliance uniquely designed for primary storage. By compressing data at the point of origin, Storwize dramatically increases the efficiency of the storage already owned. Storwize delivers these benefits without compromising performance and in a fully transparent deployment that requires no changes to the existing environment. By enabling RAM cache to reach up to 2TB in high-end storage environments, Storwize increases performance in existing storage systems, while boosting storage system cache effectiveness and storing more data in a smaller footprint in an energy-efficient manner and allowing IT managers to do more with less.

About Storwize

Storwize is the market-leading provider of real-time lossless compression solutions for primary storage. Storwize enables companies to dramatically reduce the amount of space required for storing data hence enabling significant savings of capital expenditures as well as up to 95% in power, cooling, floor space and management resources. By reducing organizations data footprint by an average of 65% across multiple applications and over 90% on critical business applications such as Oracle data bases and VMware, Storwize extends the life of data centers. Storwize appliances are deployed in front of the primary storage, which enables significant space reductions on all related copies in the Data Center without compromising performance, functionality or data integrity. By compressing at the point of origin, where data is initially created, less data is written to storage leading to significant reductions in storage systems' CPU and disk utilization with a dramatic improvement of the effective cache size by as much as

20x. Storwize solutions are agnostic to applications and workloads across multi vendor storage environments and are easy to use by transparently integrating into existing environments without a need for any driver or configuration changes. Headquartered in San Jose, Storwize partners with the leading storage and application vendors such as NetApp, Oracle, VMware and EMC. Storwize solutions have been shipped to multiple tier one-enterprise accounts worldwide. Storwize is a member of the Green Grid. For more information, visit the company's website www.storwize.com.

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